



K2 View 2016

2016 Highlights

K2 is proud to share with you the following compilation of listings either sold or listed by K2 Realty in 2016.



LOST TREE VILLAGE





11572 TURTLE BEACH ROAD

5 BEDROOMS | 8 FULL BATHROOMS | 2 HALF BATHROOMS

12,816 TOTAL SQ FT

LISTED & SOLD | RECORD SALE | 30 DAYS ON MARKET

Listed at \$25,000,000



11573 TURTLE BEACH ROAD

4 BEDROOMS | 5 FULL BATHROOMS | 1 HALF BATHROOM
7,821 TOTAL SQ FT
LISTED & SOLD | RECORD SALE

Listed at \$8,750,000



11771 TURTLE BEACH ROAD

3 BEDROOMS | 3 FULL BATHROOMS | 1 HALF BATHROOM
5,276 TOTAL SQ FT
SOLD

Listed at \$ 5,495,000



914 PALM WAY

4 BEDROOMS | 4 FULL BATHROOMS | 1 HALF BATHROOM
5,397 TOTAL SQ FT
LISTED & SOLD

Listed at \$ 4,650,000



11050 TURTLE BEACH ROAD, GH C104

3 BEDROOMS | 4 FULL BATHROOMS
3,332 TOTAL SQ FT
LISTED & SOLD

Listed at \$ 4,150,000



11090 TURTLE BEACH ROAD, GH A104

3 BEDROOMS | 3 FULL BATHROOMS
3,165 TOTAL SQ FT
LISTED & SOLD

Listed at \$ 4,100,000



11838 LOST TREE WAY

4 BEDROOMS | 4 FULL BATHROOMS | 1 HALF BATHROOM
5,656 TOTAL SQ FT
LISTED & SOLD

Listed at \$3,995,000



11418 TURTLE BEACH ROAD, OH IV #1

2 BEDROOMS | 2 FULL BATHROOMS
1,911 TOTAL SQ FT
LISTED & SOLD | RECORD SALE

Listed at \$ 3,495,000



11354 GOLF VIEW LANE

3 BEDROOMS | 3 FULL BATHROOMS
4,460 TOTAL SQ FT
SOLD

Listed at \$ 2,900,000



11596 LOST TREE WAY, COTTAGE 3

3 BEDROOMS | 3 FULL BATHROOMS

1,800 TOTAL SQ FT

LISTED & SOLD | RECORD SALE | 15 DAYS ON MARKET

Listed at \$ 2,050,000



12130 SURREY LANE

VACANT LOT | LISTED & SOLD

Listed at \$ 2,495,000



11290 OLD HARBOUR ROAD

4 BEDROOMS | 4 FULL BATHROOMS
4,390 TOTAL SQ FT
LISTED & SOLD

Listed at \$ 2,450,000



11942 TURTLE BEACH ROAD

5 BEDROOMS | 4 FULL BATHROOMS
4,831 TOTAL SQ FT
SOLD

Listed at \$ 2,200,000



11160 TURTLE BEACH ROAD, OHS 211E

2 BEDROOMS | 2 FULL BATHROOMS
2,877 TOTAL SQ FT
LISTED & SOLD | 30 DAYS ON MARKET

Listed at \$ 2,000,000



3 CHURCH LANE, SUITES 135-136

1 BEDROOMS | 1 FULL BATHROOM
1,200 TOTAL SQ FT

LISTED & SOLD | RECORD SALE | 31 DAYS ON MARKET

Listed at \$ 1,065,000



2016

K2 BY THE NUMBERS

Location. Location. Location.

Multiple price records established throughout the year by K2 Realty include sales on the golf course, oceanfront estates, club suites and condominiums.

Listing inventory the lowest we have seen in 11 years

From a high of 66 properties in 2013 to the current inventory of 29 properties

Number of sales fell short of prior year

The total number of sales in 2016 are down 40%, with 21 closed sales for 2016 versus 35 in 2015.

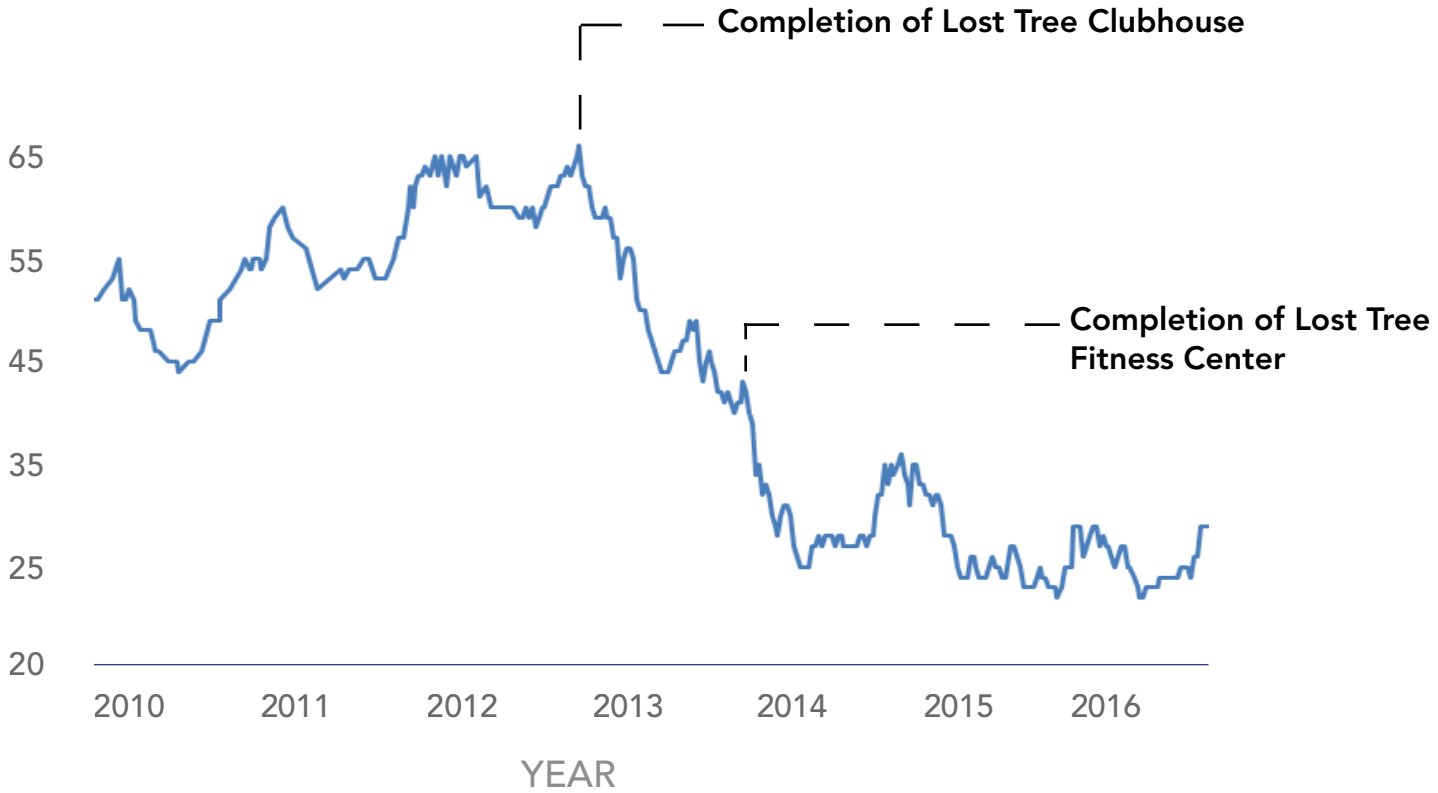
Lost Tree Lifestyle

The Fitness Center, Beach Club and Golf Club continue to be great attractions for new buyers.



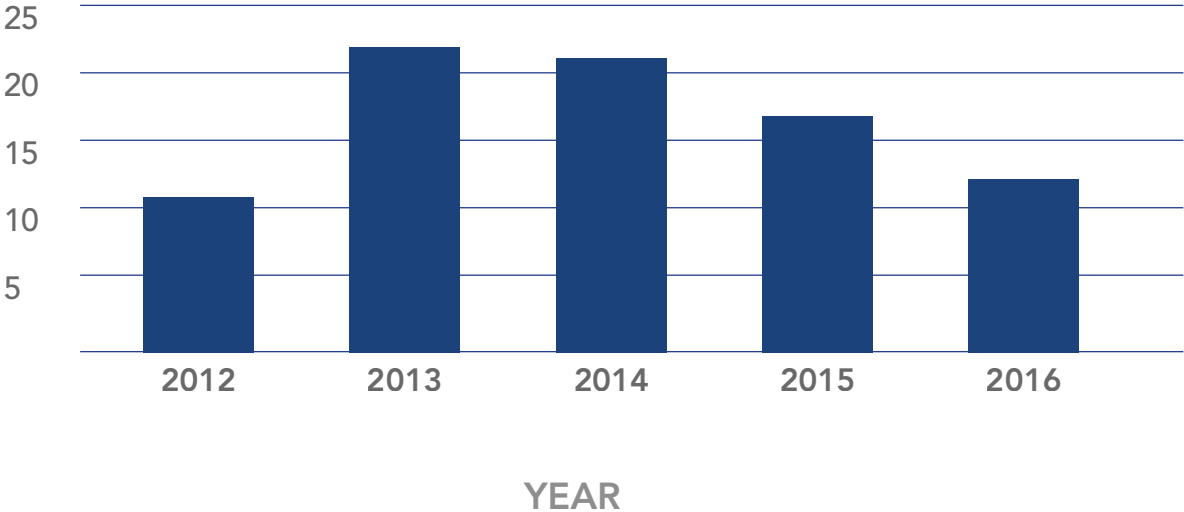
INVENTORY 2010 - 2016

NUMBER OF
AVAILABLE
PROPERTIES



NEW BUYERS
2012 - 2016

NUMBER OF
NEW BUYERS



1ST QUARTER JAN | FEB | MAR

K2 Realty had a strong finish to the first quarter with 6 listings placed under contract. Meanwhile, K2 closed 3 sales, 2 of which were new residents to Lost Tree Village.

2ND QUARTER APR | MAY | JUN

K2 Realty saw even better results in the second quarter. K2 closed 7 sales, 2 being record sales (Cottage & Condo), of which K2 represented both the buyer and seller.

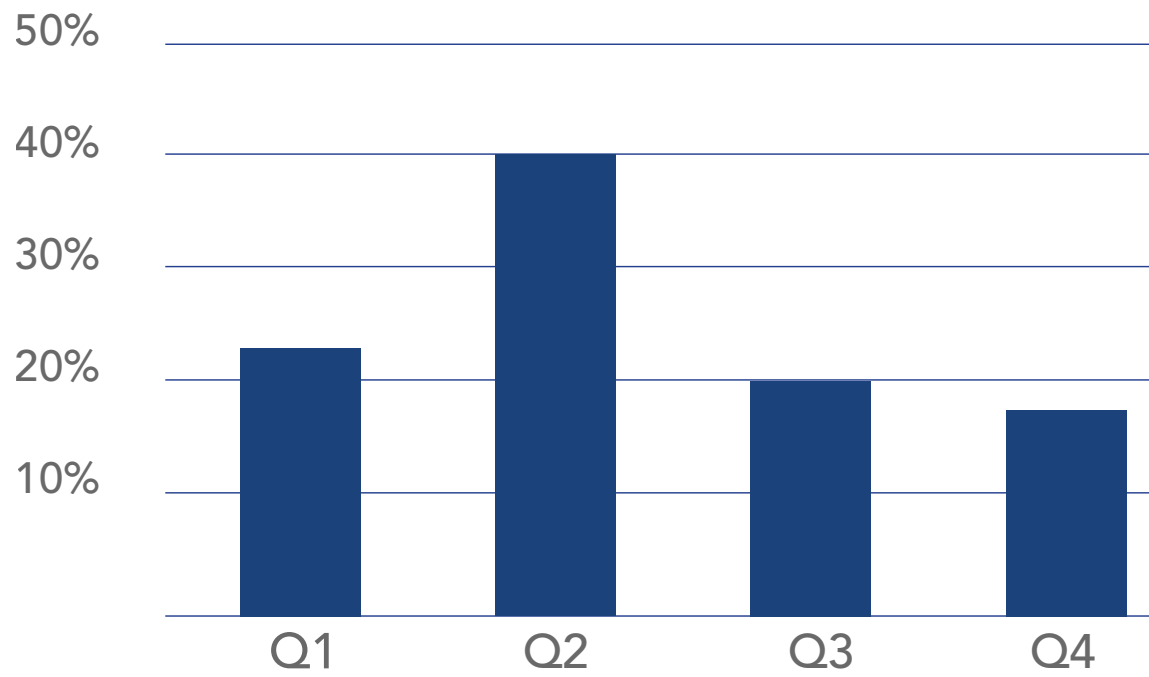
3RD QUARTER JUL | AUG | SEPT

K2 listed 11572 Turtle Beach Road. This 1.19 +/- acre, oceanfront property was listed at \$25mm and K2 procured the buyer in only 30 days. This was a record sale for both K2 Realty and Lost Tree Village.

4TH QUARTER OCT | NOV | DEC

K2 Realty placed 5 listings under contract in the 4th quarter, 2 of which were new listings and 1 on the market for a mere 17 days.

Average Quarterly Sales 2012-2016

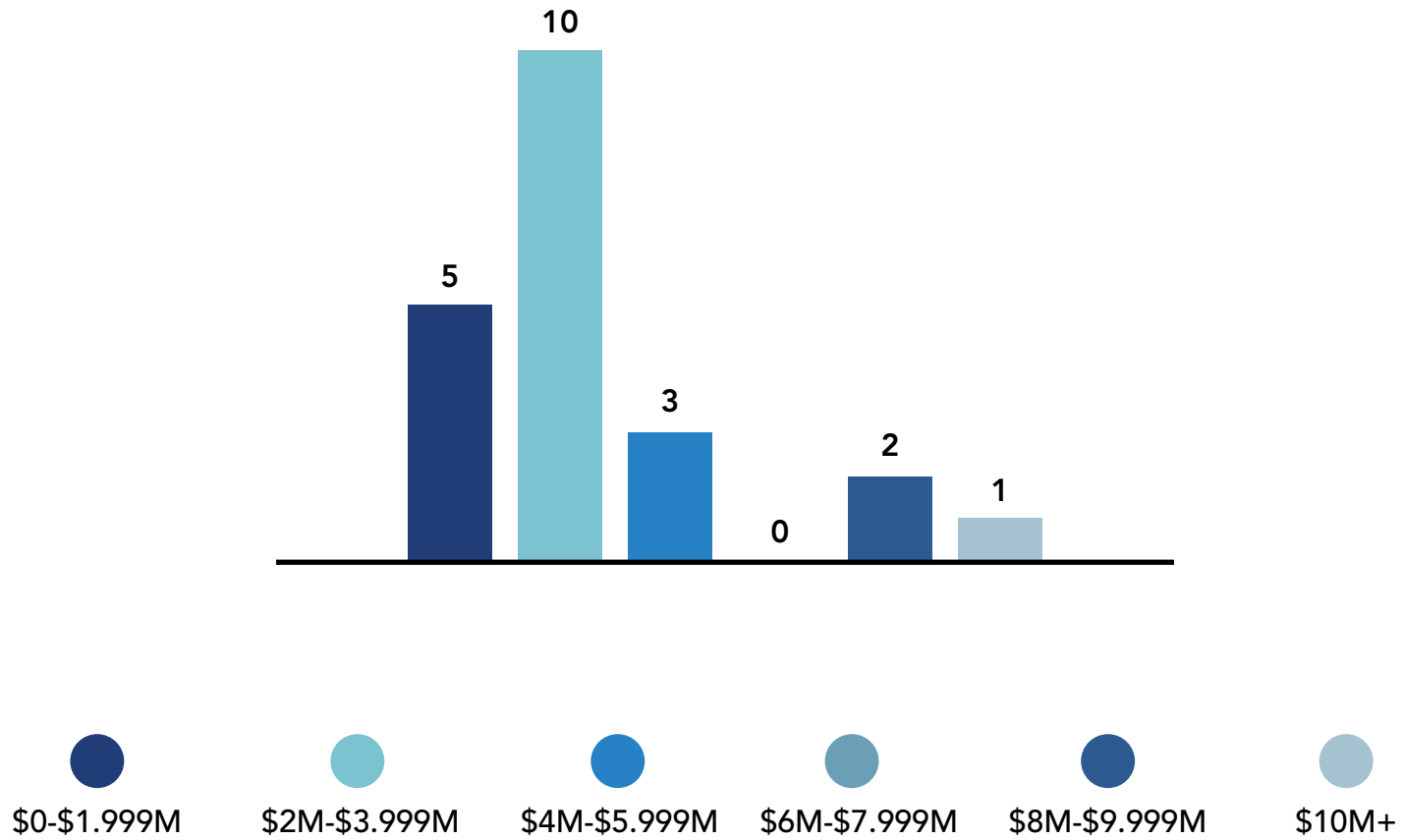




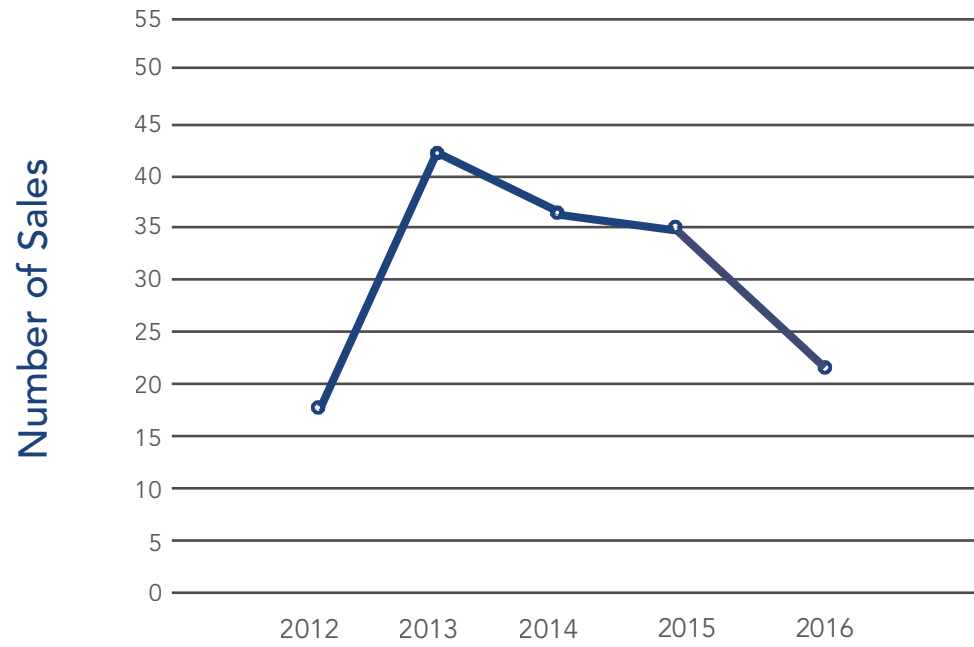
21 properties sold in 2016
in Lost Tree Village

▼ 40% from last year

Lost Tree Sales by Price Point 2016



Look in Time
Number of Sales
2012-2016





K2 REALTY LIVE LOST TREE™

Outlined properties in aerial photography indicate location, not survey boundary. Information contained herein is subject to change. Data reflected based on latest information at time of publishing. Information is deemed accurate but not guaranteed. This is not a solicitation.



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